### The Litchfield Hills Greenprint Collaborative Operating Description

The Litchfield Hills Greenprint Collaborative is a partnership of land trusts and community leaders committed to strengthening local conservation efforts and protecting more land of regional significance across Northwest Connecticut. The 27-town service area of the Greenprint Collaborative consists of all of Litchfield County as well as Sherman in Fairfield County. Any conservation group or organization working in Northwest Connecticut is eligible for membership in the Greenprint Collaborative. Conservation minded individuals and community leaders may become members in their own right. Elected officials may become honorary members.

We believe that the very things that make the Litchfield Hills such a special place require regional conservation strategies to protect. The prime farmland, large forests, clean fresh water and rural quality of life that residents and communities here enjoy have been lost across much of our state. In order to maintain this vital legacy, we must increase both the pace and the quality of conservation above and beyond what any single group can accomplish on its own.

We recognize that collaboration represents a new way of doing business and requires each of us to go beyond what is comfortable. It is vital to the success of this effort and to each of our organizations that we agree to work together in partnerships based on **mutual trust and respect**, **collaborative action**, and the **highest professional standards**. At the same time, we need to be focused and nimble in response to conservation opportunities and creative in our land protection strategies. Doing so requires each of us to **assume each other's good intent** and strive to improve communication and coordination of effort.

**Leadership Board:** Volunteers are drawn from members of the Greenprint Collaborative and local conservation leaders to oversee its mission, operations and budget. The Housatonic Valley Association (HVA), a 501 (c) (3) charitable non-profit, sponsors the Greenprint Collaborative and provides staffing, administrative support, and GIS.

**Protecting Land:** The Greenprint Collaborative protects lands primarily through its members and does not itself hold a conservation interest in land. Members of the Greenprint Collaborative nominate **conservation projects of regional importance** for assistance. Greenprint Collaborative staff screen the projects using an **assessment form** developed by the Collaborative, and bring vetted projects and recommendations to the Leadership Board for review. The Leadership Board finalizes preferred projects and approves recommended actions. The Leadership Board deploys Greenprint resources to help complete these projects, which may include:

- tapping a dedicated pool of private capital;
- convening a "SWAT" team of land protection professionals to assist in doing the deal;
- nominating projects for appropriate government funding;
- referral to appropriate external conservation development entities;
- Securing an appropriate holder of conservation interest for the transaction in consultation with the nominating organization.

Greenprint staff ensure that preferred projects have clear and appropriate lead and support organizations to move toward completion, and that the needs and interests of partners are understood.

**Conservation Through Limited Development**: We acknowledge that it may be possible and, where appropriate, desirable to save more land by working in limited development partnerships. Such conservation development efforts often have a higher profile, attract controversy, and so require an even higher professional standard by all concerned, including:

- criteria for operational transparency,
- clear conservation purpose and design standards, and
- demonstrated local support.

Further, members of the Greenprint Collaborative agree to adopt our **Conflict of Interest Policy** regarding real estate transactions with so-called related parties for any of their limited development projects brought to the Collaborative for its support. Each member should review this policy and the IRS policies and land trust best management practices on which it is based to see whether it should further revise its own organizational policies for other types of real estate transactions with insiders.

As the Greenprint Collaborative moves forward we will consult with non-member land trusts and look for opportunities to strengthen conservation partnerships with towns, agencies, other conservation networks and the private sector.

August 2009





The Litchfield Hills Greenprint Collaborative is a partnership of land trusts and community leaders committed to strengthening local conservation efforts and protecting more land of regional significance across Northwest Connecticut. Members of the Greenprint Collaborative share a conservation vision of protecting half our remaining prime farmland, large forests tracts and drinking water resources by collectively increasing both the pace and quality of conservation across the Litchfield Hills. By acting together we benefit from a shared pool of talent and resources and can aspire to accomplish more than any single group can do on its own.

Volunteers drawn from members of the Greenprint Collaborative and local conservation leaders serve on a leadership board that oversees its mission, operations and budget. The Housatonic Valley Association provides staffing, GIS and administrative support under its 501 (c) (3) charitable designation for the Greenprint as its fiscal sponsor. The Greenprint Collaborative protects land primarily through its member organizations, working n partnerships based on mutual trust and respect, strategic deployment of shared resources and the highest professional standards. Members of the Greenprint pay annual dues to the Housatonic Valley Association and have preferred access to a number of benefits and technical services.

#### Members of the Litchfield Hills Greenprint Collaborative

Aton Forest: Norfolk and Colebrook Colebrook Land Conservancy: Colebrook Connecticut Farmland Trust: (regional) Hartford

Cornwall Conservation Trust: Cornwall

Flanders Nature Center & Land Trust (Woodbury)

Goshen Land Trust: Goshen Hartland Land Trust: Hartland Highstead: (regional) Redding

Housatonic Valley Association: (regional) Cornwall

Kent Land Trust: Kent

Litchfield Land Trust: Litchfield

Morris Land Trust

Naromi Land Trust: Sherman

New Hartford Land Trust: New Hartford

Norfolk Land Trust: Norfolk Salisbury Land Trust: Salisbury Sharon Audubon (Sharon) Sharon Land Trust: Sharon

Steep Rock Association: Washington

The Trust for Public Land: (national) New Haven

Warren Land Trust: Warren

Watertown Land Trust: Watertown

Weantinoge Heritage Land Trust: (regional)

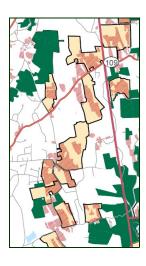
New Milford

White Memorial Foundation: Litchfield and Morris

#### Members of the Litchfield Hills Greenprint Leadership Board

Eliot Wadsworth, chair (Morris); Dennis Collins (Norfolk); Barney Adams (Colebrook); Marge Josephson (Naromi); Kevin Case (LTA); Lynn Werner (HVA); John Novogrod (Kent); Hector Prud'Homme (Cornwall); Barbara Page (Warren); Senator Andrew Roraback (Goshen); Bruce Schnitzer (Litchfield); Michael Victor (Litchfield); Anthony Zunino (Kent)

Tim Abbott, Director Litchfield Hills Greenprint Collaborative Housatonic Valley Association 150 Kent Rd., Cornwall Bridge, CT 06754 860 672-6678 tim.abbott@hyatoday.org





# Memorandum of Understanding Among the Members of The Litchfield Hills Greenprint Collaborative

Within our signatures on this **Memorandum of Understanding**, we as conservation organizations and conservation-minded individuals agree to:

- Work together as members of the Litchfield Hills Greenprint Collaborative (operating description attached) to accomplish our **number one priority of saving more land**;
- Endorse a **shared conservation vision** of saving at least 50% of our remaining prime agricultural lands, large forests and drinking water resources by 2020 (approximately 70,000 acres)
- Actively promote the Greenprint Collaborative vision as part of the communications we undertake as individual organizations.

Membership dues and benefits: Member organizations agree to send annual dues to HVA to help maintain the Greenprint Collaborative. Dues are \$250 for organizations with annual operating budgets <\$50,000 and \$500 for those >\$50,000. Private individuals may also join the Greenprint Collaborative and support its work through an annual gift to HVA for that purpose. Member benefits are expected to include:

- 1) **GIS mapping** and analysis (free of charge or at a reduced rate if normally fee for service);
- 2) A **brain trust** of conservation leaders sharing their time, talent and resources to solve problems and help accomplish each other's regionally significant land protection projects;
- 3) Access to a developing **network of affordable professional services** including attorneys, appraisers, land and stewardship managers, engineers, accountants and other professionals to help protect and manage properties according to best practices;
- 4) Access to a **planned pool of private capital** in the form of grants and low interest loans for land protection projects of regional importance;
- 5) Help securing state and federal land protection funds for projects of regional significance; and
- 6) Limited development partnerships with conservation-minded developers, realtors and buyers;

This Memorandum of Understanding may be **executed in counterparts** and shall constitute a single agreement whether or not all signatures appear on a single copy hereof.

Executed this	day of	_, 2009	By:
			For:

#### **Litchfield Hill Greenprint Collaborative**

#### CRITERIA FOR CONSERVATION DEVELOPMENT TRANSACTIONS

#### 1. Operational Transparency

- Clearly defined project selection process, conservation benefits, and deal structure
- Arms length transactions between for-profit and non-profit entities
- Fully negotiated conservation easement signed within 365 days of property acquisition
- Maximum 10% cap on development upside, with any excess profit to be donated to an appropriate non-profit land conservation fund and/or stewardship endowment

#### 2. Clear Conservation Purpose and Design Criteria

- Measureable against regional conservation goals and conservation of high priority resources defined by Litchfield Hills Greenprint
- Minimizes fragmentation of priority habitat defined by Litchfield Greenprint
- Buffers all wetlands and watercourses from development by 100'
- A minimum of 67% of the entire property permanently protected
- A minimum of 50% of the Total Buildable Area to be permanently protected. Land classified as NOT Buildable shall include:
  - o All 100-year Flood Hazard areas as defined by FEMA
  - o 65% of all defined inland wetlands and watercourses
  - o 50% of all land with a slope in excess of 50%
  - 50% of all land consisting of soils classified as shallow to bedrock by the USDA / NRCS

#### 3. Demonstrated Local Support

- Vocal and/or written support of project from local individuals and entities such as elected officials, civic leaders, land trusts
- Consistent with town and (where applicable) regional plans of conservation and development
- Consistent with community character and principles of sprawl prevention



## **Litchfield Hills Greenprint Land Protection Assessment**

Prepared	l by	Date:	
Contact	Information:		
support on critic resource provided	from the Litchfield Hills Green cally important land protection cs of individual land trusts and d and discussed in this assessme	nd assess land protection opportunities print Collaborative. It is intended to he projects that advance regional prioritie communities to accomplish on their ow ent will be kept strictly confidential. That its actions with the land trusts in the	elp focus attention is and exceed the n. All data e Greenprint
1. Prop	erty Description		
1	Project Name:		
]	Location of Property:		
I	Map/Block #:	Acreage:	
	Property map attached?	N (either assessor's tax map or GIS m	naps are
2. Own	ership:		
P	roperty Owner		
C	Contact Information		
	lease describe any communicat roperty:	ions with the owner regarding the conse	ervation of this
member	, significant donor)? Please con	I party" to any local conservation organ sult the Collaborative's Conflict of Integrature of any "related party" issues	

**3. Resources of Regional Conservation Interest.** Please consult the Greenprint's maps of regionally significant conservation resources (available from HVA). Check all that apply, and provide acres (if known) of each resource, below:

Prime Farmland? Y / N (acres) (Greenprint Map)	Interior Forest? Y / N (acres) (Greenprint Map)	Drinking Water? Y / N (Acres) (Greenprint Map)	Total Conservation Acres
	re and Endangered Spec	eies present?	Please list Species,
Source:			
_	itats Present? □Y □ N ) List habitats, Sources	,	Comprehensive Wild
	ource Conservation Val		

4. Importance for Preserving Community Character. (Please check all that apply):

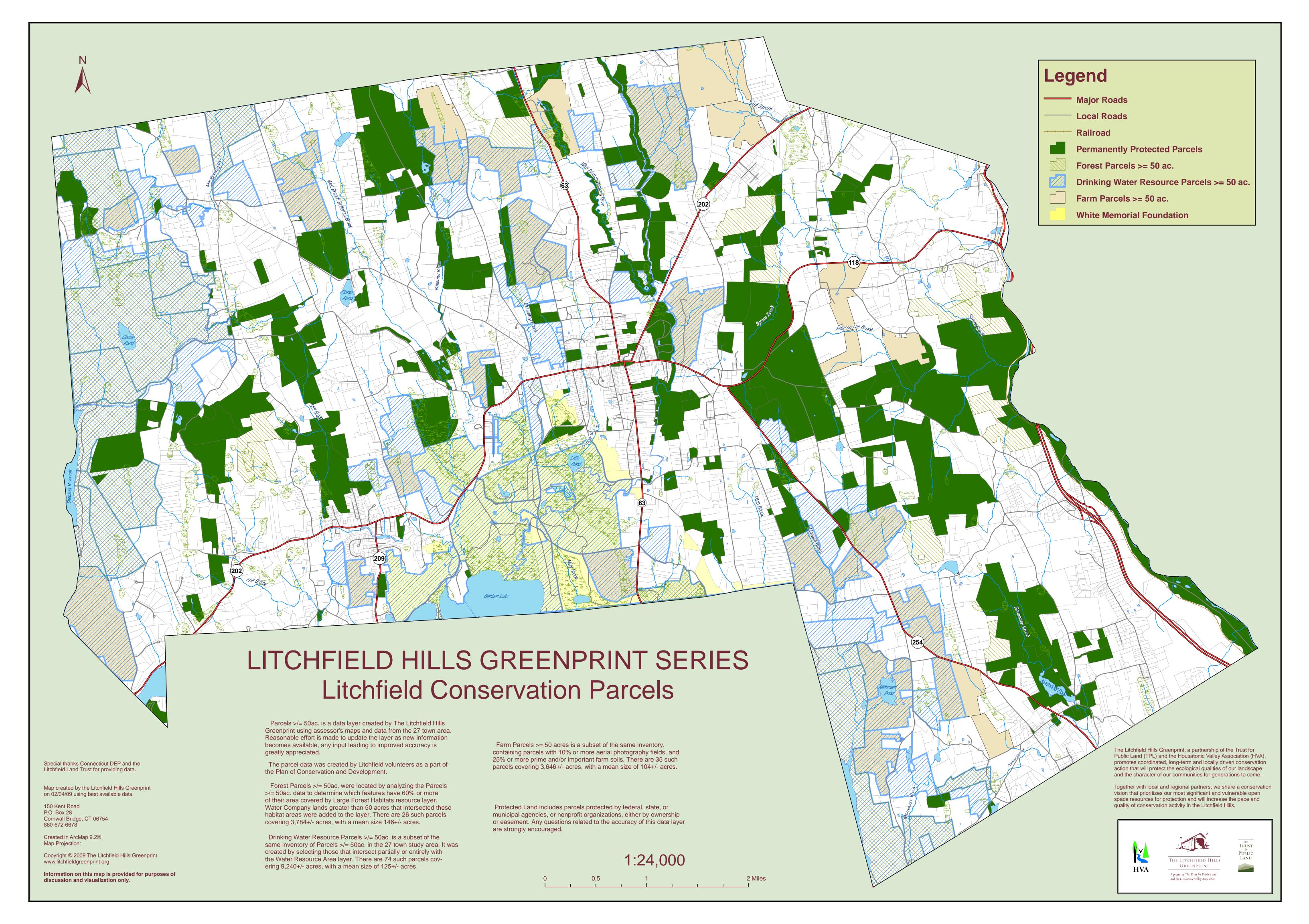
New England Village	Scenic Road Corridor	Designated Greenway	Working Farmland	Conservation Recommendation in State/Regional/Local	Other
Center	(source)	(source)		Plan of C&D	(source)

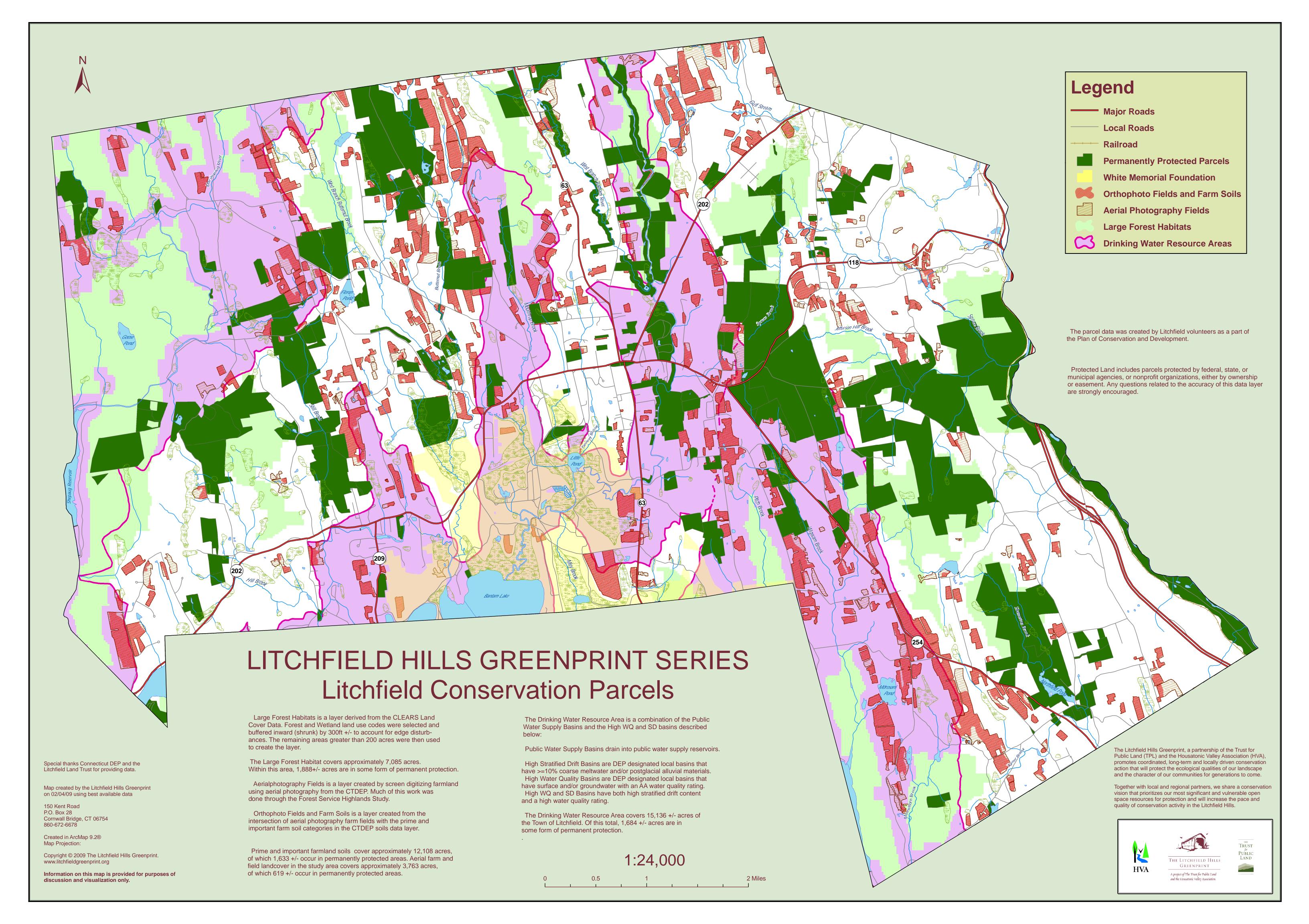
Connectivity with Protected Lands	Strategic Project Area Inholding Crosses Within Municipal Protected Boundaries Open space		Local Conservation Partner	Other	
Y / N (describe)	Y / N (describe)	Y / N (describe)	Y / N (describe)	(describe)	
there local supp	ort for conservi	ng this property?	? □Y □ N Pleas	se explain:	
— s there local supp	ort for conservi	ng this property?	? □Y □ N Pleas	se explain:	
	ort for conservi		? □Y □ N Pleas	se explain:	
			P □Y □ N Pleas	se explain:	
evelopment threat. Is the property	at:  on the market? [	□Y□N Asking	P □Y □ N Pleas		

C.	Appra Year:	isal Available?
	•	
d.	Latest	Property Tax Assessment Available? □Y □ N Assessed Value:
e.	Timefi	rame for action?
8. Pro	tection	goals and transaction structure:
	a.	What are the conservation objectives for protecting this property?
	b.	What are the landowner's needs (so far as they are known)?
	c.	Is permanent protection likely to include a conservation donation (fee/easement) in whole or in part? □Y □ N Please explain.
	d.	Please describe any potential <u>public</u> sources of funding (municipal, state and / or federal), timing and likelihood of success.

	e.	Please describe any potential <u>private</u> sources of funding, timing and likelihood of success, including potential donations from neighbors.
	f.	Is bridge financing required to consummate the transaction? □Y □ N Amount?
	g.	Is it necessary to buy and hold the property as an interim conservation measure?  ☐Y ☐ N Please explain:
	h.	Is there one or more willing / appropriate holder(s) of conservation interest with the capacity and financial resources required to steward the property? □Y □ N Please explain:
	i.	Based on above, please describe proposed deal structure:
9.	Existing (	Contractual Arrangements and Due Diligence (Please check any that apply):
		of First Offer / First Refusal

	Formal Option to Buy
	Purchase and Sale Agreement
	Engineering / Site Plans Available. Survey, Subdivision Plan, etc.:
	<i>z z</i>
	Title Research Complete.
	Phase One Environmental Investigation (Hazardous Materials Report)
	Mortgage Holder. Name of mortgage holder:
$\Box$	Farm/Forest management or stewardship plan
	Baseline Documentation Report
_	Buseline Boeumentation Report
10.	Is there any further information that would be helpful in assessing this project?
	is there any further information that would be neighbor in assessing this project.





#### **Litchfield Hills Greenprint Collaborative**

#### FY2011 Goals

By July, 2011, we will have:

1. Established an interactive GIS enabled website for the Collaborative

(Est cost \$25-30K, funding request to be made to Community Foundations)

- 2. At least one Land Protection Win (clearly Greenprint enabled) potentially including:
  - a) 160 acre Bok Conservation restriction w Salisbury Land Trust
    - (Greenprint role: consulting and negotiation of terms and conditions of agricultural easement in critical floodplain habitat)
  - b) 850 acre Thorpe Mountain Forest Legacy Project with Mt. Riga and 2 other land owners

    In partnership with 1<sup>st</sup> Selectman of Salisbury, CTDEP
    - (Greenprint Role: Maps, data, high profile endorsements and federal lobbying in support of Forest Legacy Application)
  - c) Kubish Farm (phase 1) in partnership with Goshen Land Trust and NRCS
    - (Greenprint Role: Invited to help strategize and negotiate land protection opportunities for 450 acres, identified first 82 acre easement opportunity with NRCS Wetlands Reserve Program, partners now proceeding with transaction).
- 3. Completed one conservation feasibility plan with limited development potential and started to implement one limited development project
  - a) Provided additional supporting materials for successful Seheer-Thoss funding in November
  - b) Identified an additional conservation development opportunity and secure investors
- 4. Secured a minimum of 10 donors to the Greenprint Conservation Pledge Fund of \$2.5M
- 5. Developed and implemented strategy for conservation of NU lands (Elaine LaBella lead) and water utility lands.

#### 6. Provided Core Greenprint Membership Services:

- a) Supported HVA's self assessment and application toward Land Trust Accreditation
- b) Retained current Greenprint Membership and expanded to include all reasonable land trusts within our service area
- c) Completed delivery of local map products provided as member benefits.
- d) Provided fee for service support for member land trusts and limited number of municipalities and assessed sources of funding and need for added GIS capacity to meet these requests
- e) Held 3 full collaborative member meetings per year with speakers/training.